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# 2003 Stumpage Prices by Maine County/Unit

Maine Forest Service

*Forest Policy and Management Division*

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# 2003 STUMPAGE PRICES

## By Maine County

Compiled from 2003 Landowner Reports  
pursuant to Title 12 MRSA §8885

Published July 26, 2004



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*We help you make informed decisions about Maine's forests.*

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- ➡ The market values listed in this report represent prices paid to Maine landowners in 2003.
- ➡ Wood markets are volatile.  
Current prices will vary.
- ➡ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➡ Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. The best way for private landowners to obtain accurate stumpage values for a particular tract is to consult with a Licensed Forester prior to harvesting.

## About the 2003 Stumpage Price Report

### What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2003. This information is intended to give landowners a profile of timber prices in Maine.

### How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,400 landowner reports received by the MFS that reported having a stumpage sale in 2003.

### What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➡ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➡ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➡ to quantify harvest area and forest management techniques.

This report is arranged so you can look up stumpage prices by county. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price  
minimum stumpage price  
maximum stumpage price  
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties may be useful.

If there are three or fewer reports for a product and species in one county, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed reporting that product and species combination.

### FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➡ Volume to be cut per acre or total harvest volume
- ➡ Average size of trees to be cut
- ➡ Mix of species to be harvested
- ➡ Percentage of pulpwood and sawlogs
- ➡ Log quality
- ➡ Logging terrain change
- ➡ Distance to public roads
- ➡ Type of logging equipment
- ➡ Time of year
- ➡ Landowner needs or special requirement
- ➡ Market demand
- ➡ Distance to market
- ➡ Property taxes
- ➡ Landowner knowledge of market value
- ➡ Sale by competitive bid
- ➡ Type of harvest: i.e., partial or clearcut
- ➡ Regulatory constraints

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

## DEFINITIONS AND NOTES

**Average:** The average price (or mean) is calculated by multiplying the corresponding volume by their stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species.

**This is a weighted average.**

**Biomass:** Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches.

**Board:** 1" thick piece of lumber 3" to 12" wide and 8' through 16' long

**Board foot:** A piece of wood 1" thick by 12" long by 12" wide.

**Boltwood:** A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer.

**Conversions:** For converting different units of volume, a conversion table is shown on the last page of this report.

**Cords (cds):** (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is ranked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume.

**Dimension Lumber:** timbers 2" x 3" through 2" x 12" and 8' through 16' in length

**Max(imum):** The maximum price is the highest price reported.

**(MBF)** One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber.

**Min(imum):** The minimum price is the lowest price reported.

**Palletwood:** A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.

**Pulpwood:** A stem used to produce fiber for making paper. Though reported to the MFS in three different units (cords, tons, and pounds), the stumpage price report converts pulpwood volumes to cords. For conversions, see back page of this report.

**Reports (# of Rpts):** The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however.

**Sawlog:** A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species.

**Scale:** The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed Wood Scaler or scaling facility. Also a standard by which wood products are measured.

**Species:** Other Hardwood

basswood, hornbeam, grey birch, black cherry, other oak species

Other Softwood

tamarack/larch, pitch pine, jack pine, etc.

### **Common Names for some species**

Aspen: **poplar, popple**

Red Maple: **white maple, soft maple**

Sugar Maple: **rock maple, hard maple**

White Birch: **paper birch**

**Studwood:** Small sawlogs intended to be sawn into small dimensional lumber.

**Stumpage:** The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility.

**Veneer:** Wood peeled, sawn, or sliced into sheets of a given constant thickness.

# SUMMARY PAGE - ALL COUNTIES

## Stumpage Prices paid to Maine Forest Landowners in 2003

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$0.14	\$6	186

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$58	\$12.00	\$120	7
Aspen/Poplar	\$12	\$10.00	\$18	9
Cedar	\$24	\$12.00	\$50	18
Mixed Hardwood	\$27	\$9.00	\$45	7
Mixed Soft/Hardwood	\$9	\$3.00	\$15	4
Red Oak	\$59	\$25.00	\$65	6
Red/White Maple	\$41	\$32.50	\$50	5
Sugar Maple	\$55	\$15.00	\$95	9
White Birch	\$52	\$6.00	\$125	122
Yellow Birch	\$40	\$22.50	\$75	16

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$1.00	\$40	368

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$51	\$5.00	\$147	656

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$12	\$1.80	\$38	358
Cedar	\$16	\$3.98	\$40	68
Hemlock	\$11	\$1.20	\$34	383
Mixed Hardwood	\$11	\$1.00	\$40	724
Mixed Soft/Hard Wood	\$15	\$2.70	\$43	31
Mixed Softwoods	\$11	\$1.15	\$28	87
Other Softwoods	\$11	\$2.15	\$30	21
Red Pine	\$10	\$4.30	\$22	19
Spruce & Fir	\$16	\$0.53	\$54	519
White Pine	\$6	\$0.52	\$41	515

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$123	\$25.00	\$300	254
Aspen/Poplar	\$53	\$5.00	\$155	143
Beech	\$65	\$20.00	\$160	78
Cedar	\$65	\$14.55	\$125	46
Hemlock	\$56	\$11.00	\$140	318
Mixed Hardwood	\$180	\$4.00	\$655	195
Mixed Soft/Hardwood	\$80	\$20.00	\$150	12
Mixed Softwoods	\$75	\$12.19	\$150	24
Other Hardwood	\$117	\$22.00	\$575	69
Other Softwoods	\$88	\$15.00	\$200	16
Red Oak	\$265	\$30.00	\$900	365
Red Pine	\$92	\$20.00	\$200	93
Red/White Maple	\$103	\$25.00	\$340	326
Spruce & Fir	\$113	\$35.00	\$200	485
Sugar Maple	\$232	\$25.00	\$1,100	293
White Birch	\$127	\$20.00	\$386	315
White Oak	\$248	\$20.00	\$620	55
White Pine	\$156	\$15.00	\$420	845
Yellow Birch	\$153	\$20.00	\$470	253

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$17	\$0.40	\$57	265

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$255	\$150.00	\$450	15
Aspen/Poplar	\$100	\$15.00	\$375	74
Mixed Hardwood	\$494	\$147.58	\$873	19
Red Oak	\$541	\$60.00	\$1,150	173
Red/White Maple	\$197	\$40.00	\$600	28
Sugar Maple	\$677	\$160.00	\$2,480	79
White Birch	\$460	\$80.00	\$1,000	87
White Oak	\$550	\$100.00	\$850	13
Yellow Birch	\$600	\$110.00	\$1,350	94

# SUMMARY PAGE - ALL COUNTIES

**Note:** If there are three or fewer reports for a product and species in one county, the price statistics are only reported on the Summary Page.

# ANDROSCOGGIN

## Stumpage Prices paid to Maine Forest Landowners in 2003

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$30	\$25	\$60	5

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$13	\$9	\$25	28

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$35	\$10	\$90	72

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$9	\$4	\$20	16
Hemlock	\$10	\$5	\$19	21
Mixed Hardwood	\$8	\$3	\$13	41
Mixed Softwoods	\$4	\$2	\$12	5
Spruce & Fir	\$8	\$6	\$13	9
White Pine	\$6	\$4	\$11	47

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$114	\$50	\$179	12
Aspen/Poplar	\$55	\$30	\$80	8
Hemlock	\$58	\$30	\$85	17
Mixed Hardwood	\$267	\$50	\$416	15
Other Hardwood	\$180	\$45	\$245	5
Red Oak	\$245	\$100	\$900	25
Red Pine	\$93	\$20	\$165	4
Red/White Maple	\$191	\$25	\$295	19
Spruce & Fir	\$110	\$35	\$120	11
Sugar Maple	\$204	\$65	\$439	11
White Birch	\$121	\$50	\$160	11
White Oak	\$155	\$100	\$450	5
White Pine	\$173	\$45	\$351	65
Yellow Birch	\$174	\$120	\$183	6

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$234	\$150	\$450	4
Red Oak	\$673	\$320	\$858	22

Androscoggin

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

# AROOSTOOK

## Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$1	5

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$15	\$14	\$18	5
Cedar	\$27	\$18	\$40	7
White Birch	\$43	\$6	\$75	4

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$11	\$5	\$12	9

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$60	\$25	\$85	17

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$16	\$4	\$27	58
Cedar	\$21	\$10	\$40	12
Hemlock	\$10	\$4	\$15	15
Mixed Hardwood	\$16	\$5	\$30	47
Other Softwoods	\$12	\$6	\$13	6
Spruce & Fir	\$30	\$10	\$54	35

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$121	\$70	\$236	9
Aspen/Poplar	\$22	\$20	\$54	4
Beech	\$83	\$25	\$112	5
Cedar	\$83	\$25	\$100	16
Hemlock	\$47	\$30	\$68	6
Mixed Hardwood	\$92	\$50	\$200	11
Red/White Maple	\$72	\$30	\$169	18
Spruce & Fir	\$121	\$50	\$150	36
Sugar Maple	\$249	\$80	\$356	20
White Birch	\$126	\$35	\$239	13
White Pine	\$142	\$80	\$180	9
Yellow Birch	\$131	\$60	\$250	21

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$21	\$2	\$29	81

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red/White Maple	\$175	\$150	\$234	4
Sugar Maple	\$600	\$350	\$1,142	7
White Birch	\$356	\$235	\$664	5
Yellow Birch	\$494	\$350	\$772	7

AROOSTOOK

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

**CUMBERLAND**

**Stumpage Prices paid to Maine Forest Landowners in 2003**

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$2	33

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$10	\$22	26

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$46	\$5	\$147	83

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$14	\$4	\$18	14
Hemlock	\$7	\$2	\$22	36
Mixed Hardwood	\$19	\$3	\$28	58
Mixed Softwoods	\$6	\$2	\$14	18
Spruce & Fir	\$11	\$4	\$15	5
White Pine	\$6	\$2	\$13	56

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$92	\$25	\$159	22
Beech	\$50	\$50	\$60	4
Hemlock	\$55	\$35	\$130	50
Mixed Hardwood	\$202	\$20	\$655	18
Other Hardwood	\$65	\$50	\$100	4
Red Oak	\$357	\$35	\$680	66
Red Pine	\$59	\$20	\$95	16
Red/White Maple	\$110	\$35	\$340	33
Spruce & Fir	\$111	\$35	\$145	26
Sugar Maple	\$211	\$44	\$514	23
White Birch	\$94	\$40	\$150	38
White Oak	\$184	\$45	\$550	15
White Pine	\$175	\$45	\$420	89
Yellow Birch	\$120	\$20	\$236	27

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$690	\$250	\$1,150	32
White Birch	\$443	\$290	\$890	5
Yellow Birch	\$781	\$475	\$1,350	4

**CUMBERLAND**

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.



*FRANKLIN*

**Stumpage Prices paid to Maine Forest Landowners in 2003**

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u><i>BOLTWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Sugar Maple	\$34	\$33	\$50	5
White Birch	\$50	\$30	\$80	23

<u><i>FIREWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$10	\$7	\$25	21

<u><i>PALLETWOOD (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$39	\$20	\$80	29

<u><i>PULPWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Aspen/Poplar	\$14	\$6	\$26	19
Hemlock	\$11	\$8	\$15	12
Mixed Hardwood	\$9	\$3	\$25	35
Mixed Softwoods	\$11	\$6	\$16	5
Spruce & Fir	\$14	\$5	\$25	27
White Pine	\$10	\$5	\$20	21

<u><i>SAWLOGS (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Ash	\$116	\$25	\$240	20
Aspen/Poplar	\$68	\$20	\$155	12
Hemlock	\$43	\$35	\$80	6
Mixed Hardwood	\$230	\$65	\$250	9
Other Hardwood	\$81	\$25	\$100	4
Red Oak	\$370	\$50	\$550	16
Red/White Maple	\$124	\$25	\$283	26
Spruce & Fir	\$111	\$35	\$185	23
Sugar Maple	\$145	\$25	\$1,100	37
White Birch	\$119	\$70	\$375	13
White Pine	\$144	\$50	\$350	40
Yellow Birch	\$132	\$25	\$250	15

<u><i>VENEER (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Aspen/Poplar	\$70	\$60	\$80	4
Red Oak	\$688	\$175	\$1,100	11
Sugar Maple	\$578	\$225	\$825	6
White Birch	\$296	\$125	\$600	6

*FRANKLIN*

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

## HANCOCK

### Stumpage Prices paid to Maine Forest Landowners in 2003

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$54	\$18	\$87	7

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$11	\$8	\$15	22

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$38	\$15	\$110	15

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$16	\$6	\$25	9
Cedar	\$13	\$6	\$26	9
Hemlock	\$13	\$7	\$17	14
Mixed Hardwood	\$16	\$7	\$25	25
Spruce & Fir	\$16	\$7	\$40	65
White Pine	\$2	\$2	\$10	5

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$138	\$60	\$156	6
Hemlock	\$60	\$25	\$83	9
Mixed Hardwood	\$127	\$50	\$175	11
Red Oak	\$185	\$50	\$327	7
Red/White Maple	\$142	\$50	\$176	7
Spruce & Fir	\$110	\$45	\$182	55
Sugar Maple	\$246	\$45	\$351	6
White Birch	\$106	\$50	\$200	13
White Pine	\$137	\$20	\$201	32
Yellow Birch	\$233	\$48	\$248	7

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$6	\$5	\$27	14

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Yellow Birch	\$751	\$360	\$798	4

HANCOCK

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

# KENNEBEC

## Stumpage Prices paid to Maine Forest Landowners in 2003

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$2	9

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$49	\$45	\$70	12

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$11	\$8	\$30	43

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$45	\$10	\$115	69

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$6	\$22	27
Hemlock	\$10	\$2	\$15	41
Mixed Hardwood	\$9	\$1	\$30	48
Mixed Soft/Hard Wood	\$8	\$8	\$12	4
Mixed Softwoods	\$7	\$6	\$10	8
Red Pine	\$8	\$7	\$9	4
Spruce & Fir	\$18	\$12	\$25	21
White Pine	\$7	\$1	\$30	60

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$131	\$25	\$212	31
Aspen/Poplar	\$61	\$5	\$70	6
Beech	\$25	\$25	\$25	4
Hemlock	\$71	\$30	\$105	33
Mixed Hardwood	\$227	\$75	\$511	16
Other Hardwood	\$56	\$25	\$100	4
Red Oak	\$283	\$35	\$800	62
Red Pine	\$133	\$44	\$175	4
Red/White Maple	\$68	\$25	\$160	18
Spruce & Fir	\$112	\$35	\$200	22
Sugar Maple	\$203	\$30	\$475	21
White Birch	\$112	\$20	\$285	28
White Oak	\$280	\$215	\$375	4
White Pine	\$159	\$45	\$350	92
Yellow Birch	\$137	\$25	\$285	17

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$46	\$3	\$57	7

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$698	\$200	\$969	29
Sugar Maple	\$758	\$525	\$857	6

KENNEBEC

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

*KNOX*

**Stumpage Prices paid to Maine Forest Landowners in 2003**

This report is intended to give a profile of timber prices in Maine. Values given are offered as a guide to help individuals assess the fair market value of their standing timber. The average price for a county should not be applied as the exact value for a particular tract. To obtain the most accurate stumpage values for a particular tract, the Maine Forest Service recommends that private landowners consult with an independent Licensed Forester prior to harvesting.

<u><i>BIOMASS (per ton)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$1	\$1	\$1	4

<u><i>FIREWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$12	\$7	\$17	21

<u><i>PALLETWOOD (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$45	\$10	\$76	17

<u><i>PULPWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Aspen/Poplar	\$13	\$10	\$20	10
Hemlock	\$7	\$4	\$12	12
Mixed Hardwood	\$8	\$4	\$17	21
Spruce & Fir	\$15	\$4	\$20	17
White Pine	\$6	\$3	\$10	20

<u><i>SAWLOGS (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Hemlock	\$45	\$40	\$60	11
Mixed Hardwood	\$218	\$50	\$291	4
Red Oak	\$231	\$100	\$460	13
Spruce & Fir	\$95	\$70	\$120	17
White Birch	\$117	\$40	\$175	7
White Pine	\$133	\$40	\$250	28

<u><i>VENEER (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Red Oak	\$279	\$232	\$507	6

*KNOX*

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*LINCOLN*

**Stumpage Prices paid to Maine Forest Landowners in 2003**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$1	6

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Red Oak	\$587	\$460	\$828	7

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$13	\$10	\$25	20

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$58	\$20	\$95	40

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$10	\$5	\$15	15
Hemlock	\$7	\$5	\$16	14
Mixed Hardwood	\$8	\$4	\$15	18
Mixed Softwoods	\$4	\$1	\$10	4
Spruce & Fir	\$11	\$5	\$25	28
White Pine	\$6	\$3	\$11	33

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$159	\$50	\$200	4
Aspen/Poplar	\$51	\$30	\$81	8
Hemlock	\$61	\$30	\$101	15
Red Oak	\$283	\$189	\$402	17
Red Pine	\$138	\$35	\$155	6
Red/White Maple	\$64	\$50	\$104	11
Spruce & Fir	\$100	\$60	\$125	22
Sugar Maple	\$138	\$50	\$329	4
White Birch	\$107	\$59	\$350	14
White Pine	\$158	\$67	\$250	44
Yellow Birch	\$98	\$80	\$150	4

*LINCOLN*

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

*OXFORD*

**Stumpage Prices paid to Maine Forest Landowners in 2003**

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$0	\$1	13

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$46	\$33	\$58	12

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$10	\$4	\$30	32

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$40	\$10	\$125	56

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$4	\$24	21
Hemlock	\$14	\$5	\$24	40
Mixed Hardwood	\$10	\$4	\$21	77
Mixed Softwoods	\$8	\$3	\$15	10
Spruce & Fir	\$19	\$4	\$25	26
White Pine	\$5	\$2	\$18	63

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$147	\$30	\$250	18
Aspen/Poplar	\$38	\$20	\$100	14
Beech	\$87	\$35	\$160	8
Hemlock	\$57	\$25	\$140	35
Mixed Hardwood	\$247	\$20	\$549	26
Mixed Softwoods	\$55	\$35	\$150	4
Red Oak	\$307	\$30	\$800	37
Red Pine	\$85	\$25	\$135	15
Red/White Maple	\$94	\$40	\$227	32
Spruce & Fir	\$122	\$50	\$165	37
Sugar Maple	\$255	\$50	\$625	22
White Birch	\$135	\$36	\$216	32
White Pine	\$191	\$30	\$360	75
Yellow Birch	\$159	\$56	\$250	21

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$65	\$15	\$125	7
Red Oak	\$683	\$160	\$994	15
Sugar Maple	\$549	\$400	\$900	4
White Birch	\$269	\$185	\$600	9
Yellow Birch	\$381	\$285	\$600	10

*OXFORD*

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$2	\$0	\$4	14

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Cedar	\$26	\$20	\$50	6
White Birch	\$88	\$40	\$100	18
Yellow Birch	\$70	\$25	\$75	7

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$14	\$5	\$40	24

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$54	\$25	\$111	49

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$6	\$4	\$27	55
Cedar	\$19	\$7	\$26	21
Hemlock	\$15	\$1	\$28	66
Mixed Hardwood	\$13	\$4	\$40	98
Mixed Soft/Hard Wood	\$15	\$5	\$21	4
Spruce & Fir	\$9	\$1	\$50	100
White Pine	\$4	\$1	\$13	42

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$156	\$60	\$194	37
Aspen/Poplar	\$61	\$25	\$80	30
Beech	\$92	\$45	\$114	16
Hemlock	\$64	\$25	\$100	38
Mixed Hardwood	\$90	\$30	\$200	16
Other Hardwood	\$184	\$30	\$469	16
Red Oak	\$270	\$75	\$383	11
Red Pine	\$73	\$40	\$120	12
Red/White Maple	\$139	\$45	\$200	37
Spruce & Fir	\$128	\$55	\$188	65
Sugar Maple	\$300	\$50	\$410	40
White Birch	\$142	\$60	\$261	38
White Pine	\$169	\$35	\$247	84
Yellow Birch	\$247	\$50	\$470	38

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$0	\$33	82

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$108	\$60	\$149	24
Red/White Maple	\$262	\$70	\$350	8
Sugar Maple	\$749	\$225	\$1,207	19
White Birch	\$549	\$200	\$660	17
Yellow Birch	\$546	\$250	\$1,208	21

PENOBSCOT

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

# PISCATAQUIS

## Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$3	7

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$63	\$32	\$125	10

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$10	\$5	\$35	17

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$61	\$18	\$92	28

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$17	\$2	\$29	37
Cedar	\$22	\$12	\$24	4
Hemlock	\$13	\$6	\$20	24
Mixed Hardwood	\$14	\$4	\$26	64
Mixed Soft/Hard Wood	\$26	\$9	\$33	4
Spruce & Fir	\$25	\$3	\$34	51
White Pine	\$6	\$2	\$10	19

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$137	\$85	\$200	23
Aspen/Poplar	\$41	\$30	\$76	13
Beech	\$49	\$30	\$87	8
Cedar	\$98	\$15	\$100	15
Hemlock	\$45	\$23	\$89	8
Mixed Hardwood	\$130	\$60	\$159	19
Red/White Maple	\$139	\$40	\$220	26
Spruce & Fir	\$129	\$50	\$196	53
Sugar Maple	\$325	\$73	\$630	29
White Birch	\$169	\$80	\$296	20
White Pine	\$154	\$23	\$325	34
Yellow Birch	\$241	\$73	\$313	29

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$30	\$3	\$34	28

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$94	\$60	\$125	15
Red/White Maple	\$314	\$205	\$430	4
Sugar Maple	\$821	\$470	\$2,480	13
White Birch	\$481	\$117	\$683	16
Yellow Birch	\$879	\$296	\$1,021	18

PISCATAQUIS

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.



*SAGADAHOC*

**Stumpage Prices paid to Maine Forest Landowners in 2003**

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<u><i>FIREWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$14	\$8	\$20	17

<u><i>PALLETWOOD (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
All Species	\$75	\$25	\$93	9

<u><i>PULPWOOD (per cord)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Hemlock	\$8	\$4	\$12	6
Mixed Hardwood	\$8	\$5	\$12	5
White Pine	\$6	\$3	\$8	17

<u><i>SAWLOGS (per MBF)</i></u>	<b>AVERAGE</b>	<b>MIN</b>	<b>MAX</b>	<b># OF RPTS</b>
Hemlock	\$55	\$30	\$80	11
Red Oak	\$308	\$120	\$520	12
Red/White Maple	\$92	\$85	\$150	4
Spruce & Fir	\$72	\$55	\$150	6
White Birch	\$122	\$25	\$140	4
White Oak	\$247	\$25	\$450	6
White Pine	\$129	\$50	\$218	23

*SAGADAHOC*

**Note:** If there are three or fewer reports for a product and species in one county, price statistics are reported on the Summary Page.

# SOMERSET

## Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$2	\$1	\$2	8

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Cedar	\$32	\$30	\$33	4
White Birch	\$67	\$30	\$78	13

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$11	\$10	\$17	14

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$58	\$18	\$89	38

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$17	\$7	\$38	33
Hemlock	\$14	\$2	\$34	27
Mixed Hardwood	\$18	\$3	\$35	69
Mixed Softwoods	\$18	\$2	\$28	7
Spruce & Fir	\$20	\$2	\$37	50
White Pine	\$8	\$2	\$14	30

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$144	\$35	\$300	34
Aspen/Poplar	\$76	\$35	\$125	18
Beech	\$97	\$66	\$116	8
Hemlock	\$59	\$35	\$100	14
Mixed Hardwood	\$223	\$4	\$285	17
Mixed Softwoods	\$64	\$12	\$108	4
Other Hardwood	\$206	\$22	\$267	10
Red Oak	\$250	\$35	\$353	10
Red Pine	\$100	\$40	\$120	4
Red/White Maple	\$92	\$40	\$136	35
Spruce & Fir	\$157	\$35	\$171	42
Sugar Maple	\$299	\$75	\$475	38
White Birch	\$134	\$25	\$225	32
White Pine	\$136	\$45	\$273	53
Yellow Birch	\$209	\$25	\$425	35

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$27	\$3	\$31	10

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$58	\$50	\$110	7
Mixed Hardwood	\$605	\$148	\$752	11
Sugar Maple	\$473	\$225	\$1,554	9
White Birch	\$270	\$196	\$600	9
Yellow Birch	\$938	\$200	\$1,230	20

SOMERSET

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WALDO

Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$0	\$2	11

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$53	\$35	\$80	5

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$13	\$8	\$30	22

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$54	\$28	\$70	13

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$8	\$6	\$15	20
Cedar	\$27	\$20	\$30	4
Hemlock	\$9	\$2	\$15	18
Mixed Hardwood	\$9	\$5	\$23	38
Mixed Softwoods	\$17	\$5	\$25	6
Spruce & Fir	\$19	\$5	\$30	45
White Pine	\$12	\$2	\$20	28

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$138	\$50	\$193	9
Aspen/Poplar	\$43	\$30	\$100	9
Hemlock	\$59	\$11	\$85	9
Mixed Hardwood	\$176	\$10	\$370	15
Red Oak	\$216	\$100	\$380	11
Red/White Maple	\$102	\$48	\$165	5
Spruce & Fir	\$105	\$70	\$200	31
Sugar Maple	\$243	\$120	\$370	8
White Birch	\$122	\$100	\$170	9
White Pine	\$155	\$28	\$305	47

WALDO

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# WASHINGTON

## Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$2	14

<u>BOLTWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
White Birch	\$64	\$30	\$80	4

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$12	\$9	\$15	11

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$42	\$25	\$100	12

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$7	\$4	\$19	17
Cedar	\$22	\$8	\$26	12
Hemlock	\$16	\$8	\$16	10
Mixed Hardwood	\$5	\$3	\$25	29
Spruce & Fir	\$22	\$9	\$40	37
White Pine	\$9	\$1	\$10	13

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$150	\$60	\$175	6
Aspen/Poplar	\$68	\$40	\$70	4
Hemlock	\$60	\$50	\$75	5
Mixed Hardwood	\$57	\$50	\$125	4
Other Hardwood	\$136	\$40	\$210	6
Red Oak	\$126	\$111	\$250	5
Red Pine	\$80	\$70	\$100	6
Red/White Maple	\$105	\$40	\$250	9
Spruce & Fir	\$131	\$70	\$150	19
Sugar Maple	\$263	\$250	\$300	5
White Birch	\$148	\$90	\$200	12
White Pine	\$155	\$80	\$206	20
Yellow Birch	\$180	\$25	\$200	9

<u>STUDWOOD (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$15	\$6	\$26	32

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$270	\$125	\$375	4
Red Oak	\$362	\$200	\$664	5
Red/White Maple	\$150	\$40	\$175	6
Sugar Maple	\$477	\$340	\$868	5
White Birch	\$369	\$350	\$735	4
Yellow Birch	\$563	\$350	\$1,000	4

WASHINGTON

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# YORK

## Stumpage Prices paid to Maine Forest Landowners in 2003

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<u>BIOMASS (per ton)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$1	\$1	\$6	53

<u>FIREWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$10	\$1	\$13	41

<u>PALLETWOOD (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
All Species	\$62	\$5	\$125	109

<u>PULPWOOD (per cord)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$11	\$4	\$16	4
Hemlock	\$7	\$2	\$17	27
Mixed Hardwood	\$9	\$3	\$26	51
Mixed Softwoods	\$3	\$2	\$10	14
White Pine	\$6	\$1	\$16	59

<u>SAWLOGS (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Ash	\$75	\$30	\$150	19
Aspen/Poplar	\$32	\$30	\$78	9
Beech	\$87	\$20	\$120	14
Hemlock	\$51	\$15	\$130	51
Mixed Hardwood	\$282	\$30	\$396	10
Other Hardwood	\$79	\$30	\$575	10
Red Oak	\$344	\$30	\$757	71
Red Pine	\$126	\$20	\$200	19
Red/White Maple	\$78	\$30	\$300	43
Spruce & Fir	\$101	\$55	\$150	20
Sugar Maple	\$208	\$35	\$635	27
White Birch	\$156	\$30	\$386	31
White Oak	\$425	\$20	\$600	17
White Pine	\$179	\$15	\$405	110
Yellow Birch	\$90	\$50	\$274	17

<u>VENEER (per MBF)</u>	AVERAGE	MIN	MAX	# OF RPTS
Aspen/Poplar	\$115	\$100	\$125	6
Red Oak	\$624	\$60	\$1,150	34
White Birch	\$688	\$514	\$764	4

YORK

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## Conversion Table Cord/Weight Equivalents

### for various Maine Commercial Tree Species

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Mixed or Other Softwoods	1	2.15	4,300
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Mixed or Other Hardwood	1	2.7	5,400
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

*For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.*

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